

**HFP PRONTO<sup>SM</sup> FOR NONPROFIT ORGANIZATIONS**

## WITH A FEW CLICKS, GET A QUOTE FOR A NONPROFIT ORGANIZATION – EVEN BEFORE YOU MEET.

### TARGET NONPROFIT ORGANIZATIONS

Our large appetite puts you in a good position to quote a variety of nonprofit groups. The following are typically best bets for online quoting:



**SOCIAL SERVICE AGENCIES**



**TRADE & PROFESSIONAL ASSOCIATIONS**



**FOUNDATIONS & CHARITIES**



**MUSEUMS**

**AND MANY MORE**

Your nonprofit clients spend their time adding value to the world. Don't make them spend their time filling out insurance applications.

The Hartford has made it easier for agents to quote nonprofit organizations than it ever has been before.

### INPUT A FEW DETAILS FOR A BINDABLE QUOTE

Backed by reliable third-party data, our quoting portal HFP *Pronto*<sup>SM</sup> can now provide instant quotes for hundreds of thousands of small nonprofits. In most cases, you simply input the organization's name and just a few basic details. This "no application" quote is fast, simple – and can be done even before your meeting with the nonprofit client.

### COMPLETE THE APPLICATION BEFORE YOU MAKE THE CALL

IRS databases provide application details, populating most of the fields. So you can actually do the work prior to meeting with your client.

Think of meeting with a client and already having a quote for their review in hand. They could finish it all right then, vs. waiting for you to gather quotes, send it to them, etc.

For larger risks, we may need more data, but we'll answer most of the D&O underwriting questions ourselves – letting you speed through the process.<sup>1</sup>

**Prepare. Protect. Prevail.®**

**RPM Managing General Agency, Inc.**  
Broker Advisor

800.394.2767 Ext. 1064  
Send completed ACORDs to  
info@rpmnga.com



## Our data proves that it works

Based on our predictive modeling, HFP *Pronto* can give you this advantage:

# 90%

quote rate for target risks

- **95%** quote rate for those filing a 990-N form
- **75%** quote rate for those filing a 990 form

### FULFILL A NEED WITH THESE COVERAGES

We provide the following for nonprofit organizations:

- Directors & Officers Liability (D&O)
- Employment Practices Liability (EPL)
- Crime Liability
- Fiduciary Liability

### LEADING THE MARKET WITH EXPERIENCE AND INNOVATION

The Hartford has been providing management liability insurance for nonprofit organizations for more than 20 years. It's a record of service that underscores our dedication to innovative solutions.

Currently, The Hartford is the only insurer offering this easy process to quote management liability for your nonprofit clients.<sup>2</sup>

### AFTER 200 YEARS, WE'RE STILL HELPING OTHERS TO PREVAIL

For over 200 years, The Hartford has been focused on the needs of our business customers, giving them the solutions and confidence to prevail over the unexpected.



The Hartford is widely recognized for operational excellence, superior customer service and a history of keeping our promises to our customers. In fact, our company has been named one of the World's Most Ethical Companies by Ethisphere Institute – nine times.

### FAST-TRACK THE APPLICATION PROCESS WITH HFP PRONTO NOW.

And get ready for your next meeting with a new nonprofit organization.

<sup>1</sup> Electronic Form 990 and 990-N filings are submitted to the Internal Revenue Service. An application may be required for nonprofit organizations that file a tax form other than Form 990-N.

<sup>2</sup> Based on The Hartford's knowledge as of the publication date of this document.

HFP *Pronto* is not available for all risks, in all states, or for all products or coverages. Additional eligibility (including e.g., class of business) is subject to underwriting approval.

This document outlines in general terms the coverages that may be afforded under a policy from The Hartford. All policies must be examined carefully to determine suitability for your needs and to identify any exclusions, limitations or any other terms and conditions that may specifically affect coverage. In the event of a conflict, the terms and conditions of the policy prevail. All coverages described in this document may be offered by one or more of the property and casualty insurance company subsidiaries of The Hartford Financial Services Group, Inc. Coverage may not be available in all states or to all businesses. Possession of these materials by a licensed insurance producer does not mean that such producer is an authorized agent of The Hartford. To ascertain such information, please contact your state Department of Insurance or The Hartford at 1-888-203-3823. All information and representations herein are as of January 2018.

**In Texas and California, insurance is underwritten by Twin City Fire Insurance Company.**

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**THE  
HARTFORD**

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